

**Nautilus  
Insurance  
Group®**

Nautilus Insurance Company®  
Great Divide Insurance Company<sup>SM</sup>



## Financial Stability

**A.M. Best Financial Size Category:**  
A IX (Excellent)

## Our Parent Company

Founded in 1967, W. R. Berkley Corporation is an insurance holding company that operates in five segments of the property casualty insurance business: specialty insurance, regional property casualty insurance, alternative markets, reinsurance and international. W. R. Berkley Corporation is a Fortune 500 company and is listed on the New York Stock Exchange under the symbol BER.



### Contact Us

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### General Information

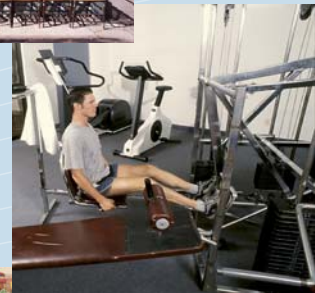
[nicmarketing@nautilus-ins.com](mailto:nicmarketing@nautilus-ins.com)

### Consumer Affairs

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### Agent Appointment Inquiries:

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## Our History

Nautilus Insurance Company formed in 1985 to provide property/casualty insurance unavailable to consumers in the standard or admitted market. Nautilus purchased Great Divide Insurance Company in 1991, thus forming the Nautilus Insurance Group. Through the years, we have maintained a disciplined approach to underwriting and risk selection. We count on underwriting integrity from our General Agents, many of which have represented us for more than 20 years.



## Professional Associations



## What We Do

Nautilus provides excess and surplus lines insurance coverage to small and medium-size commercial risks for general liability and property via wholesale general agencies throughout the United States.

Our vision at Nautilus/Great Divide Insurance is to achieve superior underwriting results leading to a stable, consistent and financially secure company for our employees, general agents, policyholders and shareholders of W. R. Berkley Corporation. We strive to be the best within our business profile by delivering customer service excellence through a highly effective workforce utilizing innovative technology solutions and data analysis.

## Agents

We conduct an exhaustive evaluation of prospective agencies when we determine a need for representation exists in a particular state. The process begins with initial contacts and your submission of an application if requested. Our face-to-face meetings take place both in your office, where files will be audited, as well as in our office. We require a \$1 million production commitment in the 12 months following a joint decision to move forward. Together, we agree on the strategy that ensures achievement of the goals established.

## Mission Statement

- To offer a stable, consistent and financially secure market for our agents, policyholders and shareholders.
- To foster an environment that promotes creativity, integrity and respect.
- To differentiate our Company by providing quality products via Customer Service Excellence.
- To contribute positively to society, business and the insurance industry.